

# WHAT ARE YOU WAITING FOR?

Contact us now to get started any time of the year.

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"This is our 3rd year doing a pictorial calendar with Gordon Bernard. Our high school cheerleaders work very hard not only cheering sidelines and pep rallies but they also work through out the year to be a full competition squad. Most of our expenses would come out of parents' pockets without successful fundraisers & these calendars have been one of our major sources. Area businesses and supporters have been so impressed with our calendar that we've had to add in an additional month and turn away picture sponsors. Thank you to Gordon Bernard for creating a high-quality product at a reasonable price."

Purvis High School Cheerleaders Purvis, MS

"Each year, our calendar gets better and better ... and I want to thank you and every member of GBC who made this year's calendar possible. I appreciate all of your hard work dedication, and truly enjoy working with you! You have no idea, the many lives this calendar enriches ... and whose proceeds it helps save!"

"Our calendars arrived yesterday! Naturally, I had to open a box immediately and have a look. They look fabulous and I am so pleased. I can't wait to share them with our other members and begin selling them to the public on Saturday.

We can't thank you enough for all your hard work and attention to detail. We are especially grateful that you were able to catch and make those last minute corrections. Please convey our thanks to your entire team for a calendar of which we can be proud to display."

Isle of Wight Smithfield, VA

# CREATE A SUCCESSFUL CALENDAR FUNDRAISER WITH



# THE NATION'S OLDEST FUNDRAISING COMPANY



# **ABOUT US**

At GBC Fundraising, our longevity, reputation, professionalism and reliability sets us a part from other fundraisers. Since opening our doors in 1949, we have printed millions of calendars for thousands of non-profit organizations. We take pride in standing by our product and providing the best possible experience to our customers. We would be thrilled to work with you!

# WHAT IS A GBC FUNDRAISING CALENDAR?

- 1. PHOTO SPONSOR
- 2. MONTHLY PHOTOS
- 3. COMMUNITY LISTINGS or TIPS
- 4. PAD OVERPRINT •
- 5. DISPLAY ADS

\*ADD Donation Letter for additional revenue.

# Fundraising calendars are a great way for your group to raise funds!

- Unlimited profit potential
- You set your own prices and keep the profit.
- Calendars are needed, used daily and replaced every year
- Advertising is a way to support your local business communitywhile they in turn support you!

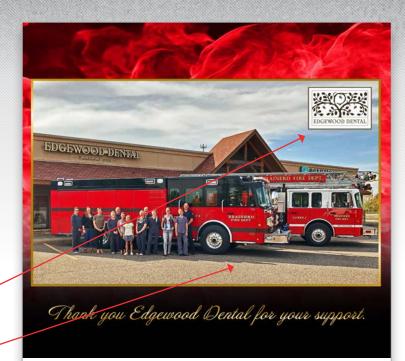
WIN • WIN • WIN

PRO TIP

DESIGNATE SOMEONE TO HANDLE

AD SALES, LISTINGS

AND YOUR GROUP PHOTO(S)



NOVI	EMBE	R ,	FIRE SAFETY FACT n a smoke-filled room, stay lo the floor and crawl to safet			2020
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
SMOKE DETECTORS check batteries 1	Discarded oily rags may create fire 2	NEVER put gasoline in any space heater 3	Prevent burns by tuming pot bandles "INWARD" 4	Check to make sure ALL windows open easily 5	FIRE PREVENTION clean your furnace 6	NEVER add starter fluid to an already existing fire 7
INSPECT ATTIC for possible fire hazards	NEVER overload electrical 9	FIRE FIGHTERS save 10	Have Qualified electricisms install or extend your wiring Veterans Day	When escaping a fire.	FIRE PREVENTION: clean your chimney 13	Watch out for MICROWAVE burns 14
COOL a barn with COLD 15	SMOTHER grease fires 16	Keep matches away from sources of heat 17	Give SPACE HEATERS space (at least 3 ft.) 18	In case of fire. GET OUT! STAY OUT! 19	Crawl "LOW" under smeke to EXIT 20	Have SEPARATE circuits for heavy duty appliances
NEVER allow young children to help with 22 cooking	Avoid dangling cords an kitchen counter 23	CHANG	In the event of fire DO NOT PANICE 25	FREQUENTLY Instruct children what to do in 26 case of fire  THANKSGIVING	Children do not HEAR smoke, they HEAR smoke detectors	NEVER re-enter fire area 28 for pets or possessions
INSPECT GARAGE & WORKSHOP for possible fire hazards	Keep FLASHLIGHT 30				OCTOBER 2020 S M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	DECEMBER 2020 S M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31



Your calendar project will run smoothly by selecting a 3 week timeframe to sell ads, collect listings and submit your order.

#### **EXAMPLE**

August 3, 2020 Begin Sales
August 17, 2020 End sales

August 24, 2020 EZO calendar submission

by week 3

# **DECIDE YOUR GOAL**

To meet a \$5,000 profit goal on a 200 calendar order, you should sell 18 ads for \$200.00 each - or - less ads at a higher rate.

#### Here is an example:

- Your income generated from selling the 18 ad spaces at \$200.00 each is \$3600.00
- Your income for selling the calendars to your supporters at \$20.00 each is \$4000.00
- Your expense of 200 pictorial calendars is \$1774.00 (\$8.87 each)
- Your expense of 18 advertising spaces including color and logo is \$652.50 (\$36.25 each space)

#### **Overall totals:**

Advertiser income + calendar income =\$7600.00 Expenses of calendar costs and ads =\$2426.50

**Total Profit = \$5173.50** 

## Suggested Advertiser rate breakdown:

365 Days of advertising based on a quantity of 200 calendars

- \$200.00 per block space for 365 days equals an ad rate of .55 cents a day / \$16.99 per month.
- ° This is a huge value to your advertiser! Low ad rates with high visibility.
- \$500.00 per block space for 365 days equals an ad rate of \$1.37 per day / \$42.47 per month.
  - ° Another great value to your advertiser! Once again, low ad rates with high visibility.

\*Common Advertising rates to businesses go up into the thousands for just one month of advertising. Your program is much more cost effective for them and benefit you as well.

### **READY TO GET STARTED?**

#### Reach out to us!

Locate your rep by visiting

- www.gordonbernard.com
- Contact our main office at 1.800.531.1484

## BE READY TO ANSWER THE FOLLOWING:

- 1. What is your financial goal?
- 2. How will you distribute?
- 3. Will you include listings?
- 4. Will you sell advertising?
- 5. When will you run your 3 week project?
- 6. When do you need your calendars?

